

Assuring Your Business Continuity, Improving Compliance and Offering Protection from Financial Loss

Why BT?

Rich heritage in managed security: We have more experience with more enterprise, government and proprietary networks than any other managed security solutions provider.

Real, global economies of scale and cost: BT Sentries monitor a global customer infrastructure that spans over 170 countries. Global reach is combined with a cost-effective, vendor-neutral approach that enables BT to support standard and unique platforms and accommodate “home-grown” applications often at no additional cost.

Ability to monitor any critical asset at customers' request: We can monitor security data from any critical asset able to send us logs, whether it's a perimeter security appliance, or a database application buried deep behind multiple layers of access control.

Compliance with data privacy mandates: Monthly audit reporting of network incident activity provides auditors with required backup to demonstrate compliance with Sarbanes-Oxley, Gramm-Leach-Bliley, HIPPA, SB 1386, the EU Privacy Directive and more.

Providing objective, critical advice on key security issues: Our vendor-neutral stance, coupled with tight technical relationships with leading security product vendors, ensures that you always get the most current, objective and critical advice on security issues.

Commitment to delivering the most robust security infrastructure: We have fully-redundant, failover Secure Operations Centers (SOCs) manned by a team of highly trained security experts. We continue to invest in our infrastructure to ensure that our customers always have the strongest protection enabled by state-of-the-art facilities and best-of-breed technologies.

About BT

BT in North America provides solutions that help enterprises effectively use technology to drive business growth. The expertise of our more than 4,000 employees enables us to help customers globalize their businesses in innovative and sustainable ways. Through strategic development, strong partnerships and a diverse collection of best practices and methodologies, BT has emerged as a leader in networked IT services providing professional services and consultancy, managed services and full outsourcing for business and IT transformation.



BT pioneered managed security solutions. With our rich heritage in managed security, today BT is broadly recognized as the authority in threat monitoring and management solutions.

“Security and compliance requires specialized expertise, and it makes more sense to outsource that so my staff can stay focused on the core business objectives. BT can survey all the potential threats worldwide. They can provide a much wider, more current view of the threats. That’s something we can’t do as efficiently, given our current staff levels.”

John Lambeth, CISSP, CISA
VP Information Technology
Blackboard, Inc.

Managed Security Solutions

Threat Monitoring Solutions

BT's Managed Security Solutions provides customers with the industry's most complete, single-source enterprise security solution. Our rich heritage in Managed Security has earned us the trust of customers. Our foundation in real-time internal network and host-level protection is augmented by managed internal and external network protection services, including:

Managed Security Monitoring, powered by BT Counterpane

BT threat monitoring combines a team of disciplined security experts, rigorous process for incident detection and response, and best-of-breed technologies to provide information-driven organizations immediate feedback regarding the efficacy of a network's security — in real time, as it changes in the face of new attacks, new threats, software updates and reconfigurations. Our threat monitoring is the business solution that empowers enterprises to reduce liability, improve information safety and facilitate audits.

Device Management, powered by BT Counterpane

Device Management focuses on implementing configurations in the best interests of the customer, proactively, so that devices are always providing maximum protection and surveillance. That's why BT's SLA offers unlimited changes to devices when they are initiated by BT. This includes new signatures and updates from the vendor, and configuration changes BT recommends based on observations from hundreds of networks and thousands of devices around the world.

Managed Vulnerability Scanning, powered by BT Counterpane

Manage Vulnerability Scanning complements and enhances our Threat Monitoring by cross-referencing the real-time monitoring data against a continuously updated inventory of an enterprise's assets and its current state of operation.

Managed Log Retention, powered by BT Counterpane

Managed Log Retention frees customers from the log and security management burden while enabling them to achieve federal and industry compliance, reduce total cost of ownership and benefit from best practice guidance on risk management, with swift responses to security incidents, compliance inquiries and internal threats.

Ethical Hacking

BT has developed a world-class Ethical Hacking Center of Excellence (EH-COE) that specializes in the identification and mitigation of weaknesses and vulnerabilities in diverse technical environments, using structured Security and Network Engagement Methodologies to safely test the security of IT systems through simulated attacks that are completed in a safe environment. Our incomparable Ethical Hacking Services combine the vast knowledge and experience of our consultants with proven methodologies. Analysts at our EH-COE are continually striving to improve their understanding of potential threats and develop effective countermeasures.

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“By outsourcing monitoring and management of established security systems to managed security service providers, most enterprises can increase security while reducing operational costs, and free up internal security resources to deal with changing business needs and new threats.”

John Pescatore
VP Distinguished Analyst
Gartner, Inc.